

## **USE OF A REALTOR FOR PROPERTY SALES**

**Mover:** Matthew Shoemaker

**Secunder:** Steve Butland

**WHEREAS** the City of Sault Ste. Marie has a process in place to dispose of surplus land; and

**WHEREAS** the City's policy on the disposition of surplus land does not take into consideration whether the property is a small parcel of land, or a developable parcel of land in determining how to market the surplus land; and

**WHEREAS** developable parcels of land can draw greater interest if advertised through professional realtors; and

**WHEREAS** any parcel of land in excess of 400 m<sup>2</sup> should be considered developable;

**NOW THEREFORE BE IT RESOLVED THAT** City staff, with input from the Sault Ste. Marie Real Estate Board be requested to develop a policy whereby surplus City land is advertised for sale with local realtors in order to maximize the value for taxpayers in the sale of said land; and

**FURTHER THAT** the surplus property by-law be reviewed as part of this process and reported to Council.